

Business Litigation

Am I really not going to have to pay hourly rates?

Yes. We take business litigation cases on a contingent fee basis. This means that we receive a percentage of any recovery you obtain as a result of the case, whether it be a verdict we win or a settlement we negotiate. It also means that if no recovery is achieved, you pay us nothing. Our expenses work the same way. Should you recover an award or settlement, our costs in developing the case are deducted from that. If you don't recover, you don't repay us. The risk is ours. We take it because of our belief in our abilities – and your case.

Why should I hire an experienced trial lawyer as opposed to our regular business lawyer?

Your business lawyer is probably top notch – at what he does: handling the contracts and deals that a company makes in its day-to-day operations. But in a dispute with another company, only a trial lawyer knows the laws, procedures and -- just as importantly -- the nuances of a court. Experienced litigators know how to file court documents properly and effectively, and how to present winning strategies – and a winning case -- to a judge and jury. Only a skilled trial lawyer can successfully try a commercial litigation matter and add value to your bottom line.